

# Comparisons of Job Characteristics

Focus Occupation: **Chief Executives (11-1011)**

Associated Occupation: **Financial Managers (11-3031)**

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|    |  |
|----|--|
| << | Focus occupation element is much lower             |
| <  | Focus occupation element is lower                  |
| 0  | Focus occupation element is at a similar level     |
| >  | Focus occupation element is at a higher level      |
| >> | Focus occupation element is at a much higher level |

## Knowledge

Similarity of Focus Occupation to Associated Occupation: 91

Focus Occupation: Chief Executives (11-1011)

Associated Occupation: Financial Managers (11-3031)

| Associated Occupation's Key Knowledge Elements | Average Rating, All Occupations | Associated Occupation's Rating | Focus Occupation's Rating |    | Evaluation of Focus Occupation                         |
|--|---------------------------------|--------------------------------|---------------------------|----|--|
| Administration and Management                  | 8.4                             | 17.9                           | 21.1                      | >  | Current knowledge level is likely sufficient           |
| Economics and Accounting                       | 4.4                             | 17.4                           | 15.7                      | <  | Expanded education and/or training may be required     |
| Mathematics                                    | 9.2                             | 15.1                           | 10.7                      | << | Extensive education and/or training may be required    |
| Customer and Personal Service                  | 11.3                            | 14.8                           | 15.4                      | 0  | Current knowledge level may be sufficient              |
| Personnel and Human Resources                  | 5.6                             | 13.0                           | 12.5                      | 0  | Current knowledge level may be sufficient              |
| Law and Government                             | 5.9                             | 11.7                           | 12.9                      | >  | Current knowledge level is likely sufficient           |
| Sales and Marketing                            | 5.2                             | 9.3                            | 14.4                      | >> | Current knowledge level is likely more than sufficient |

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

## Skills

Similarity of Focus Occupation to Associated Occupation: 93

Focus Occupation: Chief Executives (11-1011)

Associated Occupation: Financial Managers (11-3031)

| Associated Occupation's Key Skills Elements | Average Rating, All Occupations | Associated Occupation's Rating | Focus Occupation's Rating |    | Evaluation of Focus Occupation             |
|---|---------------------------------|--------------------------------|---------------------------|----|--|
| Judgment and Decision Making                | 9.4                             | 13.9                           | 19.7                      | >> | Skill level is likely more than sufficient |
| Monitoring                                  | 9.9                             | 13.0                           | 17.7                      | >> | Skill level is likely more than sufficient |
| Time Management                             | 8.9                             | 12.8                           | 17.0                      | >> | Skill level is likely more than sufficient |
| Management of Personnel Resources           | 6.9                             | 12.1                           | 18.0                      | >> | Skill level is likely more than sufficient |

|                                   |     |      |      |    |  |
|-----------------------------------|-----|------|------|----|--|
| Coordination                      | 9.1 | 12.0 | 17.3 | >> | Skill level is likely more than sufficient |
| Persuasion                        | 7.4 | 11.1 | 16.5 | >> | Skill level is likely more than sufficient |
| Management of Financial Resources | 3.3 | 10.9 | 17.7 | >> | Skill level is likely more than sufficient |
| Systems Analysis                  | 6.5 | 10.6 | 16.8 | >> | Skill level is likely more than sufficient |
| Systems Evaluation                | 6.4 | 10.6 | 16.8 | >> | Skill level is likely more than sufficient |
| Management of Material Resources  | 3.7 | 6.5  | 13.4 | >> | Skill level is likely more than sufficient |

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

| Abilities   |                                 | Similarity of Focus Occupation to Associated Occupation: 95 |                           |                                |  |
|---|---------------------------------|---|---------------------------|--------------------------------|--|
| Focus Occupation: Chief Executives (11-1011)<br>Associated Occupation: Financial Managers (11-3031) |                                 |   |                           |                                |  |
| Associated Occupation's Key Abilities Elements  | Average Rating, All Occupations | Associated Occupation's Rating                              | Focus Occupation's Rating | Evaluation of Focus Occupation |  |
| Oral Expression   | 12.4                            | 15.4  | 17.7                      | >                              | Current ability level is likely sufficient           |
| Oral Comprehension  | 12.5                            | 15.0  | 17.3                      | >                              | Current ability level is likely sufficient           |
| Written Comprehension   | 11.0                            | 14.7  | 16.6                      | >                              | Current ability level is likely sufficient           |
| Deductive Reasoning   | 10.6                            | 14.0  | 16.0                      | >                              | Current ability level is likely sufficient           |
| Written Expression  | 9.8                             | 13.8  | 15.7                      | >                              | Current ability level is likely sufficient           |
| Problem Sensitivity   | 11.1                            | 13.7  | 17.0                      | >>                             | Current ability level is likely more than sufficient |
| Near Vision   | 11.1                            | 13.5  | 12.9                      | 0                              | Current ability level may be sufficient              |
| Speech Clarity  | 10.2                            | 13.0  | 17.3                      | >>                             | Current ability level is likely more than sufficient |
| Speech Recognition  | 9.9                             | 13.0  | 16.7                      | >>                             | Current ability level is likely more than sufficient |
| Number Facility   | 6.3                             | 12.4  | 10.6                      | <                              | Some improvement in abilities may be required        |
| Mathematical Reasoning  | 6.3                             | 12.0  | 10.0                      | <                              | Some improvement in abilities may be required        |
| Memorization  | 5.6                             | 7.7   | 7.9                       | 0                              | Current ability level may be sufficient              |

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

| Activities that Both Occupations Have in Common   |                         | Similarity of Focus Occupation to Associated Occupation: 78 |
|---|-------------------------|---|
| <b>Focus Occupation: Chief Executives (11-1011)</b><br><b>Associated Occupation: Financial Managers (11-3031)</b> |                         |   |
| Work Activities   | Exclusivity of Activity |   |
| Analyze financial data  | 57                      |   |
| Analyze operational or management reports or records  | 62                      |   |

|   |    |
|---|----|
| Assign work to staff or employees                       | 30 |
| Conduct or attend staff meetings                        | 47 |
| Develop budgets   | 56 |
| Develop management control systems                      | 82 |
| Develop policies, procedures, methods, or standards     | 21 |
| Direct and coordinate activities of workers or staff    | 3  |
| Direct and coordinate financial activities              | 85 |
| Oversee execution of organizational or program policies | 49 |
| Prepare reports for management                          | 72 |
| Use negotiation techniques                              | 67 |

Not all positions in these occupations will necessarily perform all of the listed activities. The exclusivity rating is an indication of how unique the activity is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations engage in that activity.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

## Tools and Technologies that Both Occupations Have in Common

Similarity of Focus  
Occupation to Associated  
Occupation: 94

**Focus Occupation: Chief Executives (11-1011)**  
**Associated Occupation: Financial Managers (11-3031)**

| Tools and Technologies   | Exclusivity |
|--|-------------|
| Business function specific software                              | 1           |
| Calculating machines and accessories                             | 3           |
| Computer data input devices                                      | 2           |
| Computers  | 1           |
| Content authoring and editing software                           | 1           |
| Data management and query software                               | 1           |
| Finance accounting and enterprise resource planning ERP software | 2           |
| Information exchange software                                    | 1           |
| Network applications software                                    | 1           |

Not all positions in these occupations will necessarily use all of the listed tools and technologies. The exclusivity rating is an indication of how unique the tool or technology is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations use that tool or technology.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.